



## Director of Construction

Gotham Greens is seeking an experienced and passionate **Director of Construction** to manage the development of new greenhouse facilities across the United States. This individual will identify and evaluate current and future real estate needs; source prospective locations, and lead future project development. This individual will coordinate the entitlement process, interact with developers, local agencies, construction and development personnel; assist in project design and planning; handle entitlements, land use and zoning requirements; assist in project financing and financial analyses and oversee construction management and administration. This role will report directly to the CEO and jointly oversee the project management team (architects, engineers, project managers, related third party contractors, etc.)

The ideal candidate is passionate about sustainable agriculture and embraces Gotham Greens' core values and mission of contributing to a better food system. This is an opportunity for a driven individual to assume a leadership position at a rapidly growing, innovative, disruptive company in the 21st century food system. The position is based in New York with opportunities to transfer to other company locations in the future. Travel required.

### Key Responsibilities include, but are not limited to:

- Lead pre-development process including market and site identification; financial analyses; entitlement research and execution; deal structuring and underwriting; and relationship management with internal and external stakeholders.
- Direct project development during all phases including scope, budget and schedule development; design and construction drawings, permits, variances and approvals; bid and negotiation, construction management plan and execution; and project close out
- Perform and present financial analyses, including return on equity, cost of capital, buy vs. lease, etc. and coordinate financing applications and associated diligence
- Manage relationships with third party developers, contractors/consultants, real estate providers; permitting and economic development personnel
- Coordinate with design and engineering professionals, third party vendors and suppliers, construction managers and contractors on site selection, design development, construction drawings, permitting and approvals, project administration and close out.
- Responsible for tracking project budgeting, schedules, billing and disbursements
- Engage senior management on property matters, identifying alternative locations, and cost savings efficiencies.
- Manage existing greenhouse facility portfolio utilizing growth forecasting build and maintain a project pipeline portfolio
- Other duties as assigned

### Requirements

- Minimum 8-10 years commercial Construction and Real Estate industry experience required
- Bachelor's degree required with strong academic performance
- MBA or Master's degree in architecture, finance, construction management or relevant field preferred
- Real Estate Brokers license a plus
- Proven track record of executing an ambitious real estate growth strategy including site selection, development, project management, budgeting and analysis for projects exceeding \$10 million
- Exceptional communication, presentation and negotiation skills and the ability to manage multiple locations and projects simultaneously
- Superior analytical and problem solving capability; exceptional communication, organization, and leadership skills
- Proficient in reviewing architectural drawings, construction documents. identifying and managing change orders processes, budgets and related variances
- Excellent program/project management skills
- Ability to think strategically and creatively



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- A self-starter with an ability to excel in a dynamic, ever-changing environment
- Excellent communication and presentation skills
- Exceptional organizational skills and an extraordinary attention to detail
- Computer skills required: Microsoft Office, advanced proficiency in Excel, PowerPoint
- Significant travel (20-30%) will be required
- LEED AP, PMP, and CCM preferred
- A passion for sustainability and a strong interest to help create a better food system

### **About Gotham Greens:**

Gotham Greens is a worldwide pioneer in the field of urban agriculture and a leading regional producer of hyper-local, premium-quality, greenhouse grown vegetables and herbs. Gotham Greens' pesticide-free produce is grown using ecologically sustainable methods in technologically-sophisticated, 100% clean energy powered, climate-controlled urban rooftop greenhouses. Gotham Greens provides its diverse retail, restaurant, and institutional customers with reliable, year-round, local supply of produce grown under the highest standards of food safety and environmental sustainability. The company has built and operates over 170,000 square feet of technologically advanced, urban rooftop greenhouses across 4 facilities in New York City and Chicago. Gotham Greens was founded in 2009 in Brooklyn, New York and is privately held.

As EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER, Gotham Greens Farms, LLC and its affiliates do not discriminate against applicants or employees because of their race, color, citizenship status, national origin, ancestry, gender, disability, sexual orientation, age, religion, creed, marital status, veteran status, domestic violence victim status, political affiliation, or any other factor protected by federal, state, or local law.